


Epicor® The Power of Information

Grow your aftermarket
business each day with
world-class electronic
catalog solutions



EPICOR.



"The performance of our electronic catalog is the number one function of our parts business," reports one store executive. "From open to close, it's about providing the right information to help our customers be more successful. And when it comes to that responsibility, Epicor is the gold standard."



Be the Best. Use the Best.

The automotive parts and service industry is built around the power of information — critical product and repair data, images, technical bulletins, and diagnostic and installation instructions available at the fingertips of parts professionals, service writers, technicians, and consumers. Information that drives virtually every repair estimate, service opportunity and part sale.

For more than 30 years, Epicor has been the premier source of this information. Each day tens of thousands of parts and service professionals rely on Epicor electronic catalog products because they recognize the importance of doing the job right the first time, every time. And by providing Epicor eCatalog and data solutions to their employees, thousands of business owners are ensuring increased customer satisfaction and loyalty through fast, efficient, professional service.

Epicor PartExpert® for Distributors

PartExpert Professional Package

Featuring nearly 11 million part numbers and in excess of 7,800 manufacturer lines, Epicor PartExpert is the aftermarket's most complete and accurate database of replacement parts and related products for automotive and medium-duty applications. This world-class data set, featuring unparalleled coverage of domestic and foreign nameplate models from 1962 to the current year, is referenced in more than 70 percent of all aftermarket part sales in North America.

By selecting the PartExpert Professional package, your business will enjoy full access to the PartExpert replacement parts database as well as the following additional modules and tools:

- Cover-to-Cover® part images, specifications and more
- ItemExpert® non-application products database
- Integrated VIN decoder
- BuyerAssist® buyer's guide
- "All Lines" feature (Full access to all product lines)
- InterChange® OE and competitive interchange
- Powersports application data
- Dynamic Updates™ weekly online eCatalog updates
- OE Carry-Forward™ coverage updates
- Manufacturer pricing files
- MCL by Description and Make feature
- Thumbnail images of parts embedded into lookup results
- PartExpert Editor eCatalog customization tool

Add-on modules available:

- PartExpert OE/OE for Parts Not Found
- Epicor Service Essentials

PartExpert Essentials Package

Businesses selecting the PartExpert Essentials package will have full access to the PartExpert replacement parts database and the following additional modules and tools:

- Cover-to-Cover part images, specifications and more
- Integrated VIN decoder
- InterChange OE and competitive interchange
- Dynamic Updates™ weekly online eCatalog updates
- OE Carry-Forward coverage updates
- Manufacturer pricing files
- MCL by Description and Make feature
- PartExpert Editor eCatalog customization tool

Add-on modules available:

- PartExpert OE/OE for Parts Not Found
- Epicor Service Essentials

Add-on modules

PartExpert OE & OE for Parts Not Found

The optional PartExpert OE feature offers one-click access to an OE parts database covering popular automotive applications. It is particularly helpful for import parts specialists and other wholesalers who rely on parts from aftermarket manufacturers that follow OE part numbering systems.

The OE for Parts Not Found feature enables users to identify the OE part number for applications for which no equivalent aftermarket part is readily available.

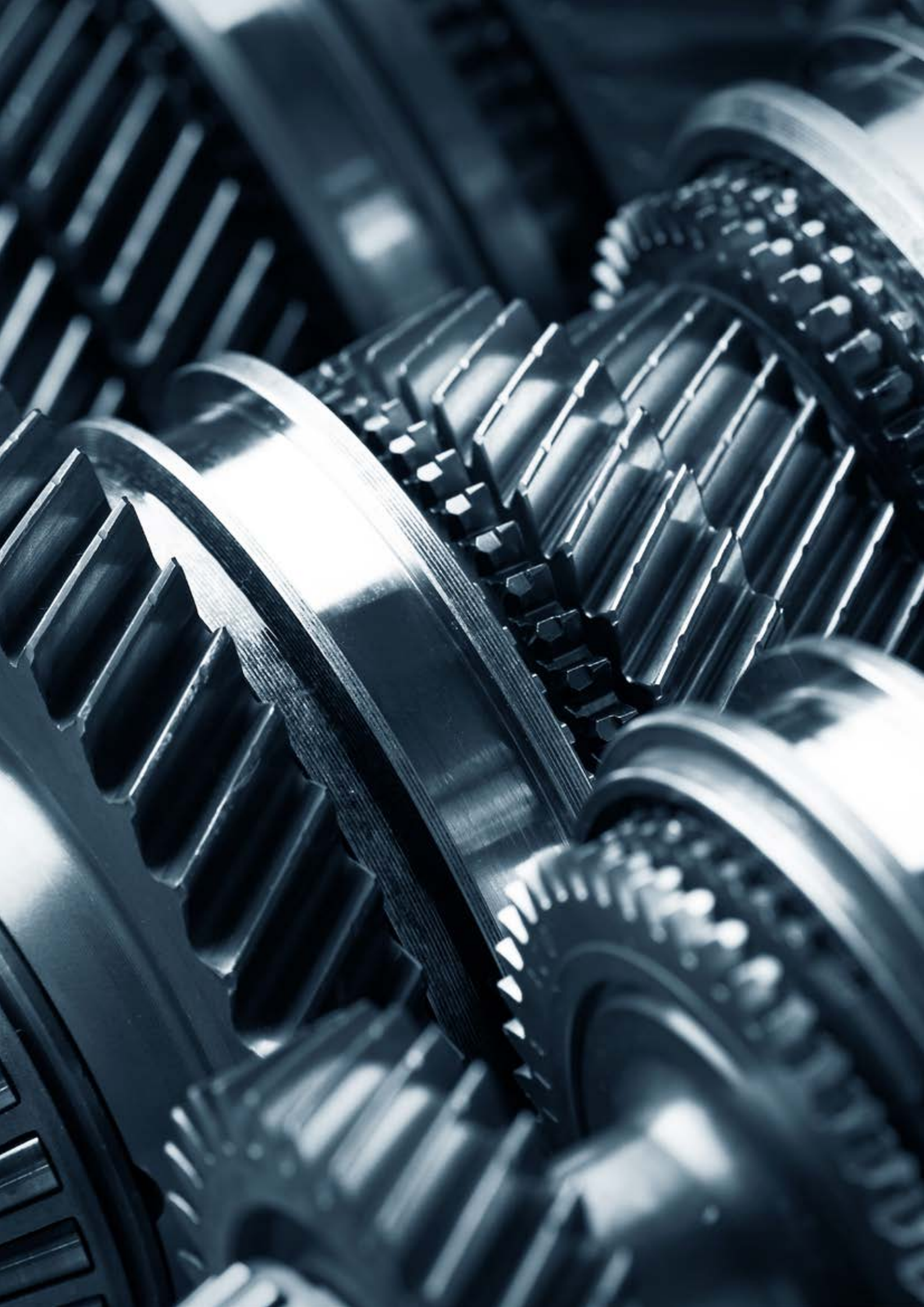
Service Essentials

Designed for wholesalers and other aftermarket companies that operate service bays, the Service Essentials module includes the following eCatalog tools:

ServicePlus™ OE maintenance intervals selling tool

LaborExpert™ estimating tool

TireExpert™ tire database





Epicor PartExpert for Service Providers

As a leader in aftermarket product and service content, Epicor provides comprehensive data solutions that can be integrated seamlessly into most shop management systems.

PartExpert Professional for Service Providers

- PartExpert database
- Cover-to-Cover part images, specifications and more
- Integrated VIN decoder
- InterChange OE and competitive interchange
- Powersports application data
- Dynamic Updates weekly online eCatalog updates
- "All Lines" feature (Full access to all product lines)
- Manufacturer pricing files
- MCL by Description and Make feature
- Thumbnail images of parts embedded into lookup results
- PartExpert Editor eCatalog customization tool
- LaborExpert flat-rate labor estimating tool
- ServicePlus OE maintenance database
- TireExpert OE fitment and replacement tire guide

PartExpert Essentials for Service Providers

- PartExpert database
- Cover-to-Cover part images, specifications, and more
- Integrated VIN decoder
- InterChange OE and competitive interchange
- Dynamic Updates weekly online eCatalog updates
- MCL by Description and Make feature
- PartExpert Editor eCatalog customization tool
- LaborExpert flat-rate labor estimating tool
- ServicePlus OE maintenance database
- TireExpert OE fitment and replacement tire guide

Add-on modules available:

- Buyer Essentials Package (BuyerAssist and ItemExpert)
- OE Package (PartExpert OE and OE for Parts Not Found)
- Part Advisor

Guide to PartExpert Packages

| | Distributor | | Service Providers | | |
|--|--------------------|--------------------|-------------------|--------------|--------------|
| | LaserCat 3 Systems | UNIX-based Systems | | | |
| | | | | | Professional |
| | Professional | Essentials | | Professional | Essentials |
| PartExpert Database —The aftermarket's most complete and accurate database of replacement parts and related products, with nearly 11 million part numbers and over 7,800 manufacturer lines. Featuring coverage from 1962 to the current year. | X | X | X | X | X |
| Cover-to-Cover —Provides the comprehensive content (images, specifications, installation instructions, and more) of a printed master catalog combined with the speed and efficiency of a leading-edge electronic catalog. <ul style="list-style-type: none"> • Millions of images and other value-added files • Multiple product views for increased accuracy • Manufacturer-supplied installation instructions and technical bulletins • Ability to view, print and email content to customers | X | X | X | X | X |
| ItemExpert —Helps users identify any of thousands of popular non-application and universal parts needed for a broad range of repairs and other jobs. Includes 58 categories and nearly 2,000 types of products commonly sold by automotive parts distributors, jobbers and retailers. | X | | | | |
| Integrated VIN Decoder —Saves time and eliminates errors by accessing highly detailed and accurate information for passenger vehicles manufactured since 1962. | X | X | X | X | X |
| BuyerAssist —Full-featured electronic buyer's guide helps users pinpoint critical information on any of millions of parts, such as application counts by make, model or engine; list price; core charges; package quantities; popularity codes; per-vehicle quantities; and more. <ul style="list-style-type: none"> • Enables better, faster buying decisions • Helps streamline inventory while reducing lost sales | X | | | | |
| All Lines —Enables user to access detailed information for brands and products not carried by their business. With this information, the business can save the sale or service opportunity by ordering the part or other product through a nearby supplier. | X | O | | X | |
| InterChange —Powerful electronic cross-reference database featuring up-to-date listings for Original Equipment Manufacturer (OEM) to aftermarket and aftermarket to aftermarket interchanges for passenger car, light truck, medium and heavy truck, small-engine, marine, motorcycle, agricultural, industrial, and RV applications. <ul style="list-style-type: none"> • Nearly 30 million interchange listings | X | X | X | X | X |
| Powersports —Includes thousands of up-to-date parts listings for such popular powersports applications as personal watercraft, snowmobiles, ATVs, and more. | X | | | X | |
| OE Carry-Forward —Automatically updates eCatalog coverage to the next model year in cases when a specific component is "carried forward" by the vehicle manufacturer. Also helps eliminate possible coverage gaps for older applications in some manufacturer product lines. | X | X | X | | |
| Manufacturer Pricing Files —Helps save time and protect margins by integrating information from latest manufacturer-supplied price sheets. | X | X | X | X | |
| MCL by Description and Make —Enables users to establish product/brand/pricing display priorities for part description and/or vehicle make. This added sequencing allows users to determine which products, brands and price points are displayed, and in what order, to reflect sales preferences/practices. | X | X | | X | X |
| Thumbnail Images —Embedded product images from Cover-to-Cover module appear alongside part number in initial lookup results to help save time and reduce product returns. | X | | | X | |

Guide to PartExpert Packages

| | Distributor | | Service Providers | | |
|---|--------------------|------------|--------------------|--------------|------------|
| | LaserCat 3 Systems | | UNIX-based Systems | | |
| | Professional | Essentials | | Professional | Essentials |
| <p>PartExpert Editor—Allows the user to easily modify catalog data for additional improvements in efficiency and sales performance.</p> <ul style="list-style-type: none"> • Add new part records • Update or enhance product descriptions, model year coverage and comments • Display data for a new part number tied to an existing number | X | X | | X | X |
| <p>PartExpert OE and OE for Parts Not Found—PartExpert OE offers single-click access to OE parts database covering many automotive applications. Particularly helpful for import specialists and others who rely on aftermarket manufacturers that follow OE part numbering systems.</p> <p>OE for Parts Not Found enables user to identify OE part number for applications for which no aftermarket alternatives are readily available.</p> | O | O | | O | O |
| <p>Service Essentials—Available add-on for LaserCat 3 users. Includes LaborExpert, ServicePlus, TireExpert and All Lines modules.</p> | O | O | | | |
| <p>LaborExpert—Timesaving tool that enables users to research and/or quote labor times (based on Mitchell 1 Flat Rate Labor Guide) for virtually any common automotive repair. Linked with job-specific parts listings in PartExpert database.</p> | | | | X | X |
| <p>TireExpert—A comprehensive OE fitment and replacement tire lookup tool for automotive and commercial vehicle product wholesalers and service providers.</p> <ul style="list-style-type: none"> • Tire fitment information covering all major manufacturers | | | | X | X |
| <p>ServicePlus—Details OEM-recommended maintenance intervals for millions of passenger vehicles, and provides an instant link between each procedure and corresponding replacement parts and supplies featured in the PartExpert database.</p> <ul style="list-style-type: none"> • Helps drive add-on sales by identifying additional, recommended maintenance/repair needs | | | | X | X |
| <p>Buyer Essentials—Available add-on module includes BuyerAssist buyer's guide and ItemExpert database of non-application/universal parts and related products</p> | | | | O | O |
| <p>Dynamic Updates and Active Updates (UNIX)—Offers comprehensive weekly electronic catalog updates featuring the latest automotive parts and applications information to help increase sales and customer service levels.</p> | X | X | X | X | X |

X = Feature O = Optional



About Epicor

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software that is designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements is built into every solution—in the cloud, hosted, or on premises. With a deep understanding of your industry, Epicor solutions spur growth while managing complexity. The result is powerful solutions that free your resources so you can grow your business. For more information, [connect with Epicor](#) or visit www.epicor.com.



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