EPICOR

Epicor FP&A Content Packs

Epicor Financial Planning and Analysis (Epicor FP&A) is robust and scalable, offering several modules with built-in reports and capabilities, enabling multiple business needs

With Epicor FP&A, you have the possibility to extend your financial planning & analysis solution to include added capabilities.

Epicor FP&A Add-on Packages

Advanced Financials Pack
- Accounts Receivable (AR)
- Accounts Payable (AP)
- Human Resources (HR)
- CAPEX / Fixed Assets (FA)
- Virtual Segments in GL (like Customer and Supplier)

Advanced Consolidation Pack
- Advanced Eliminations
- Intercompany Matching
- Multi-Group and Multi-Level consolidation
- Configurable consolidation rules
- Advanced Currency handling
- Partial Ownership / Equity Method
- Complex ownership over time

Sales Pack
- Sales Process by day (orders, invoices, customers, products)
- Sales budgeting by month or day, product, customer
- Advanced sales statistics and reporting
- COGS separation into cost buckets (Labor, Direct Cost, Material etc.)
- Sales Commissions including both orders and invoices

Profitability Analysis Pack
- Multi-dimensional allocations for profitability analysis
- Virtual segments in GL (like Customer & Supplier)
- Daily Automated Analysis
- Profitability by Product, Customers, Departments and more

Microsoft® Azure® Data Connect
- Helps provide FP&A data as secure native Tabular data source in Azure
- Additional analysis capability using Power BI®, Excel® or other tools
- Licenses for Power BI or other analysis tools needed not included

Legal Entity
- Adds 1 additional legal entity

➕ Cross-Platform

Benefits

Perform detailed cash flow planning and analysis

Get full visibility on the profitability of your organization

Streamline the capital asset planning process for your organization

Drive a sales management workflow from sales to finance with reliable traceability

Gain a secure online access to FP&A SaaS data using Power BI or other analytic tools

Compatible with Kinetic, iScala®, Enterprise™, and Prophet 21®

Advanced Financials Pack

This package contains multiple elements that can be enabled or disabled as per your business need. It contains Accounts Receivable (AR) and Accounts Payable (AP) analysis and automation, Human Resources budgeting and reporting, and Virtual segments in GL, such as customer and supplier.

AR/AP reporting

AR/AP in this package is mostly for reporting. It can be used for building your daily/weekly Cash Flow. This is especially useful for reporting and consolidation in multi-company, multicurrency environments.

- Automatic Aging calculation on your own selections
- Adjustable aging intervals
- Automatic forecast payment calculations on your own selection
- Management of outstanding and historical receivables
- Analysis and forecasting of payment habits from customers
- Manual Changing and Adjustment of payment dates to reforecast payment date
- Detailed management overview that spans over single company or multiple companies with instant response time

- Simple selections and filter capabilities for further investigation
- Automatic payables history
- Management of outstanding and historical payables
- Easier and structured review of invoices to help ensure billings are in accordance with contracts, purchase orders, work orders and packing slips

Human Resources

HR in the Advanced Financials package is mostly for budgeting. It can be used for reporting as well, but that normally requires custom integration or import from your HR system.

The HR reporting allows you to see how workforce and organizational performance impact your overall business. The HR functionality includes a separate model for HR budgeting for salary and hourly employees that connect into financials.

With this enhanced functionality, you can now integrate with your HR system and load your HR data into FP&A. This will facilitate payroll budgeting and link final figures to the financial model (to the General Ledger).

Further key capabilities:

- Use multiple organization types like company or cost center to assess and evaluate your business
- Analyze payroll data in both actual and budget data
- Handle salary, fringe benefits, statutory calculation with just a click of a button
- Look at organization charts on any device
- Add business rules to streamline your operations
- Hiring to retiring management of transactions
- Control access to information based on role
- Visualize your headcount plans and identify where recruitment is necessary
- Set and automate region-specific requirements for improved efficiency and compliance
- Support company regulations such as probations or notice periods

CAPEX/ Fixed Assets

The CAPEX modeling has been in FP&A for a long time, limited to budgeting, forecasting, and reporting on new Assets only.

Virtual Segments in General Ledger (Customer and Supplier)

Using virtual segments in GL has two particular benefits – one on reporting and the other one on budgeting.

- Reporting – make GL reports based on Customer and/or Supplier
- Budgeting – make GL budgeting and follow up for Sales or Purchasing, based on GL data

Advanced Consolidation Pack

The Advanced Consolidation package allows you to improve the pace of your financial closing process. The included capabilities in this add-on module allow you to improve efficiency and reduce risks in financial close and reporting.

This add-on pack allows you to modernize and automate the aggregation of numbers from account reconciliation, data loading, consolidation, reporting, and adjustments to disclosure and tax reporting.

The unique business value of this package relies in being able to process financial consolidation, reporting, budgeting, planning, and account reconciliation in one solution. It significantly eases and simplifies model changes to the business to achieve a faster financial close.

The Advanced Consolidation pack includes:

- Advanced Eliminations
- Intercompany Matching
- Multi-Group and Multi-Level consolidation
- Configurable consolidation rules
- Advanced Currency handling
- Partial Ownership / Equity Method
- Complex ownership over time

Sales Pack

The Sales Pack covers budgeting, forecasting, as well as reporting.

Product level budgeting loads data from the Sales subledger in Epicor, enabling an easy budgeting and forecasting.

For reporting from the Sales Ledger, you can go down to day level reporting. The Sales pack allows you to monitor the sales process of the organization and be able to interface it properly with the financial forecasting process.

FP&A has a unique ability to load Sales Ledger data from various Epicor and other systems. You have the power to load sales data down to each product and order. It allows you to do budgeting and reporting by product, by sales order, and by salesperson.

Key benefits of the Sales Pack

- Make sales commission calculations and use it for building budgets
- Drive sales management workflow from sales associate to sales managers to finance with reliable traceability
- Track the products your account managers have sold to the customers in a simple, straightforward way
- Do cost budgeting
- Perform quantity-based budgets based on price list
- Budget in multiple preferred customer currencies
- Track order stocks over time
- Post back to the workbench for MRP calculation
- Determine costs to manufacture existing orders
- Calculate real order sales margin
- Perform advanced sales statistics analysis and reporting
- Calculate real order sales margin
- Have the option to split the Cost of Goods Sold (COGS) into specific cost buckets

Sales Commissions including both orders and invoices

This capability within the Sales pack allows you to calculate and post commissions for easy commissions tracking.

Put all the pieces together and define how the commission should be calculated. Sales Commissions are calculated upon sales order invoices which means it will go through and process a sales order all the way through invoicing and then look at the resulting calculation and ledger postings for commissions.

You can then track sales commissions seamlessly and generate a commissions report. It can also form the basis for your budget if preferred.

Profitability Analysis Pack

The Profitability Analysis Pack enables great value to your business leaders when it comes to reporting on diverse profitability-related issues. This add-on can answer the following questions:

- Who are your 10 most profitable customers?
- What are your 10 least profitable products?
- What is last year's most profitable project in the group (across legal entity boundaries)?

This add-on creates virtual allocation postings into a special member of the business process dimension, which then drives a fully multi-dimensional allocated report across a multi-company and multi-currency organization.

Through the advanced account mapping features, reporting is also possible if the account and project numbering is inconsistent in the organization.

The insight gained by Profitability Analysis will aid in determining strategic directions as well as in correctly setting assumptions in the budgeting and planning process. For budgets, it can be used in any scenarios. The Key Performance Indicator (KPI) metrics can be further used to quality-assure budget figures and test these for validity.

Additional Legal Entity

This add-on adds an extra-legal entity to the selected license level, allowing you to start small and simple with just a single entity. Once you are comfortable and confident, you can then begin adding additional legal entities to your license level.

Microsoft Azure Data Connect Pack

This package gives you access to FP&A data from a native Azure tabular data source. This is especially beneficial, if you want to use Power BI or other analysis tools that can connect to Azure tabular data sources.

This is a valuable pack for companies that have chosen to standardize analytics using Power BI as it helps ensure a secure online access to FP SaaS data.

Note: Payment to power BI (or any other analytics tool) is not included, and it is not a pre-requisite to purchase this FP&A add-on pack.
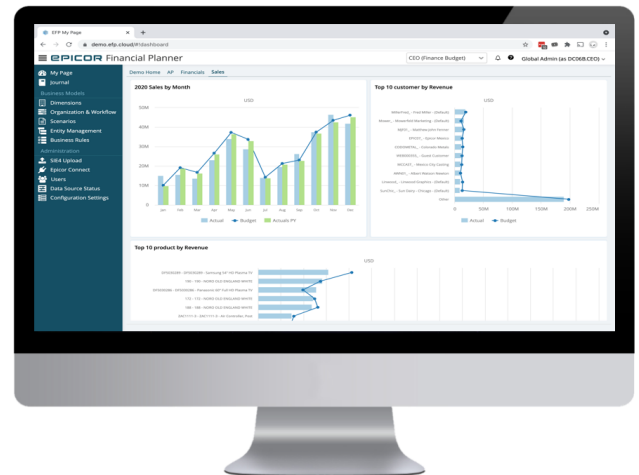
EPICOR.

We're here for the hard-working businesses that keep the world turning. They're the companies who make, deliver, and sell the things we all need. They trust Epicor to help them do business better. Their industries are our industries, and we understand them better than anyone. By working hand-in-hand with our customers, we get to know their business almost as well as they do. Our innovative solution sets are carefully curated to fit their needs, and built to respond flexibly to their fast-changing reality. We accelerate every customer's ambitions, whether to grow and transform, or simply become more productive and effective. That's what makes us the essential partners for the world's most essential businesses.

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